

LEGAL TRENDS IN DENTISTRY

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Contact Information

- This presentation, including comments and handouts, does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is needed.



Preface

- Insurance Issues
- Employment Issues
- Patient Issues
- Third Party Payers
- Business Trends
- General Liability
- Malpractice
- Working Interview
- Language Concerns
- Record Ownership
- Whitening
- Provider Restrictions
- PPACA
- EBD

Concerns...

Insurance issues

General Liability
Malpractice

1. Do you know the terms of your insurance policies?
2. Do you know whether you have business interruption insurance?
3. Do you know whether your insurance carrier covers all procedures you do?



- Do you know whether you can dictate the language spoken in your office?
- How do you handle an accident during a 'working interview'?
- Can you let a staff member go when she is pregnant? If she lied on her application form?

Employment Issues

Language

The Working Interview



**YOU
ARE
FIRED**

- Giving the patient his/her records to take home?
- North Carolina's FTC decision.

Patient Issues

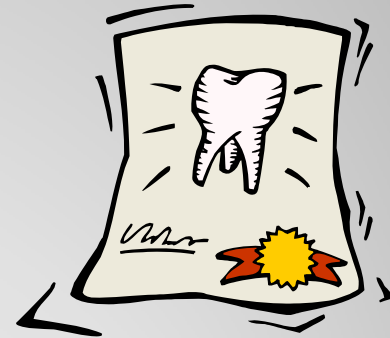
Record Ownership
Tooth Whitening



- Watching one's language?
- How might EBD affect insurance reimbursements?
- The future of Medicaid under PPACA.

Third Party Payers

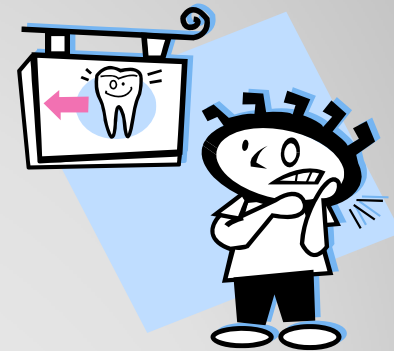
Delta Dental
Other Carriers



- Linking of patient data bases?
- Decrease in reimbursement fees, but higher number of insured?
- Insurance rebates for patients who obtain lower cost services?
- Consolidation of practices?
- Closer association of the dental and medical field?

PPACA

The Patient Protection and Affordable Care Act



- Definition: “The integration of individual clinical experience with the best available external clinical evidence from systematic research.”
- Basis of reimbursement?

EBD

Evidence Based
Dentistry

