

From the desk of TERRY L. WATSON, DMD

# We Love Our Patients!

## And we LOVE your referrals!

We recently celebrated with patients who had referred one or more people to our office in the year 2007. Valentine's Day seems to be a great time to let you know how much we appreciate you telling your family and friends about us. If you referred someone to us but did not get an invitation, it might be because the patient you referred did not give your name as a referral source. A great way to ensure you get credit for the referral would be to hand out our 'Care to Share' cards with your name on the back. When a new patient brings in this card, it will ensure you are given credit for the referral. Stop by any time to pick up our 'Care to Share' cards. Take as many as you want! Below are pictures of our event and some of the people who stopped by for food and prizes, including a 32" Sanyo Flat Screen HDTV! You did not need to be present to win. Your

name was entered once for every patient you referred to us last year. It's a great time to start getting your name in next year's drawing. Who knows what we'll give away next year!

The more you refer, the more you are eligible to win!

### Barbie wins a new TV!



### Attendees checking out the Porsche:



### Cupid stopped by to visit!



*Also in this issue:*

- \*\*Visit to Highland Kindergarten
- \*\*February is Dental Health Month
- \*\*Office News/Announcements

\*\*NEW: Relaxation Dentistry

- \*\*Trivia Quiz
- \*\*Welcome new patients
- \*\*Referral recognition

