



SUMMER, 2009

THE VILLAGE RECALL



WWW.SANMARCOSDENTIST.NET

Special points of interest:

- * Grandon Village welcomes Dr. David Bainer to Dental staff!
- * New Technology at the Dental office
- * Website improvements!
- * Dr. Gray on leave for a new and exciting challenge!

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Grandon Village welcomes Dr. David Bainer to staff!!

In late June Dr. David Bainer, a graduate of Loma Linda University Dental School, will be joining the dental staff here at Grandon Village Dental Office. Dr. Bainer brings another quality dentist to our valued patients. An award from National Association of Seventh Day Adventist dentists was recently awarded to Dr. Bainer for his character and conduct in the field of dentistry. This award validated our strong belief that we had found a quality individual in him. Dr. Bainer has expressed great excitement in providing quality dental care to our valued patients. While his dental school years were spent at Loma Linda University,

his undergrad years were spent in Walla



Grandon Village has made many patient friendly changes to our office. Recently we have modified our patient rooms to include more visible flat screen moni-

tors and a projector that allows patient and dentist to view everything from entertainment to x-rays. As Dr. Phan shows in the picture, patients are able to relax and watch a movie during longer procedures. Patient educational videos provided by the Walla, Washington where he attended Walla Walla University. He has enjoyed doing dental work in different areas of the world as a dental volunteer. When talking to acquaintances and references of Dr. Bainer we were constantly met with one reply, "You won't find a better person anywhere." Dr. Bainer has also constantly challenged himself to be on the cutting edge of patient care, and treatments. Dr. Bailey, Dr. Phan, and the Dental staff are excited and we hope our patients will see not only the great provider he is, but also the great person that we have come to know. Dr. Bainer and his wife, Gianna, plan to move to North County. He has family living in the area, so this opportunity will allow him to be reunited in the same area with people that are dear to him as well.



Join us to welcome Dr. Bainer.

(Above) Picture of Dr. Bainer

(Lower Left) Dr. Phan performs procedure while movie plays for patients comfort on full size movie screen.

New patient friendly screens added to the office!

tors and a projector that allows patient and dentist to view everything from entertainment to x-rays. As Dr. Phan shows in the picture, patients are able to relax and watch a movie during longer procedures. Patient educational videos provided by the

office can be shown to better illustrate procedures that might be needed for future visits. As technology changes we look for ways to better serve you.

WWW.SANMARCOSDENTIST.NET IMPROVES!!

Grandon Village Dental Office has long been devoted to utilizing the most convenient methods for our patients to ask questions, and be informed about our newest services rendered. By going to our website you will be able see newly added videos that clearly explain all treatments that are available in our office. These videos can also be utilized to better illustrate treatment options inside our dental office from our newly added video screens. These videos are available to our patients at all times, and we encourage our patients to utilize them as

a way to examine treatments at their leisure.

Another feature recently added is the customized patient login in screen. By securely linking our dental software, patients have a private password. This gives our patients access to the appointments they have scheduled as well as the ability to view treatment plans that have been discussed with your dentist. You can obtain the password for your private account by calling or stopping by the office. Along with these great features other information still is available about patient

financing and a connection to new patient forms. We are always eager to hear what we can add to the website to make our patients experience the best possible!

“Payments can be stretched as long as a year with no interest charged” -In relation to Care Credits 12 month no interest financing which is available to all patients who qualify!

Care Credit financing makes important procedures affordable!

Because our patients' health is our main concern, our staff thought it best to offer extended payment plans for patients with larger expenses that might be hard to afford in one visit. Grandon Village has utilized Care Credit for our patients since we began. Finances can be tricky and we understand how costly healthcare can be. Through care credit a patient can make a custom payment plan, and be

able to start needed work the very same day. Many of our patients have found it to be a great method to paying for their children's braces or emergency dental work that may not have been expected. To find out more about care credit, please feel free to call us here at the office, or simply go on to our website at www.sanmarcosdentist.net

A link to care credit will be available to you under the patient financing tab. Also included with the newsletter will be a care credit brochure that better explains the product and it's uses.

No Interest
and Extended
Payment Plans

CareCredit

The scoop on whitening for life!

Patients seem to have really embraced our whitening for life program, and we are happy with the resounding response. Although there have been questions that we felt would be good to answer. This program is to encourage patients to keep appointments for necessary dental hygiene maintenance and care. It is a reward for patients who have kept their appointments, and not cancelled within 48 hours of their scheduled visit. Patients of record

must also not have outstanding financial balances. Each patient that can follow the simple guidelines is given a six month (2 tubes of whitening gels, and trays) or a 3 month supply(1 tube of whitening gels and custom trays.) This of course depends on recommended treatment by your dentist and hygienist. Whitening trays have been proven effective in most cases, and we are excited to give this gift in appreciation of our patients constant

support. Although we hope it helps everyone, we know it may not be effective on all patients, and other treatments may be needed. Any extra gel can be purchased at the office.

now offering
Whitening for Life!

Grandon Village dentists continue to join dental insurance networks!

In the interest of continuing to offer quality care at affordable prices our office has continued to join most PPO insurances as In-Network providers. We have agreed with most insurance companies to charge patients the fees that have been negotiated on their behalf. Because we are charging the insurance negotiated rates we are able to do high quality work for less expenses to the patient. Although we are not able to say we are in network with all dental insurances, we can now announce that we are with most! Companies such as Metlife, Delta

Dental, and Aetna are just a few that we have made agreements with to serve as Preferred Providers. The best way to verify that we are in network with your insurance is to either call your individual Insurance company, or contact us at the office. Our helpful staff will be happy to assist you with your insurance needs. We encourage you to contact your dental insurance company and get an



up to date breakdown of your dental benefits. After all an informed patient is the best patient we can ask for! Also if you happen to have an HMO plan, and want to know how to get a PPO plan, contact your employer's Human Resources.

Please call if you have any Questions: 760-891-0606

A special Thanks to Mrs. Bailey!

For the last year Dr. Bailey's wife Kathy has been making a trip into the office every Monday from Fallbrook to deliver fresh flowers so the patients day can be brightened in a small way. Many patients have complimented us on the beauty of the fresh flower arrangements that have been their to greet them for their appoint-



ments. Mrs. Bailey seems to enjoy this small but important role in our office. Beyond arranging flowers for our office Kathy also takes time to wash any garments or towels that are needed in day to day operation of the office. While most might think this is a

lot of responsibility, she does this while managing her own business of raising pure bred yellow and chocolate Labrador Retrievers. A small collection of pictures of her recent puppies can be found in the office at the request of the patient. Please feel free to see the pictures of these adorable puppies when you are in on your next visit. You can also visit her website at www.sunnydazelabs.net

"Having in network insurance can save thousands of dollars!"

Special news in the office!!

We are proud to announce the newest member of our extended family Jayson Troy Roque. Our longest serving assistant Iris gave birth recently a beautiful young baby



Special announcements we thought our patients might find interesting!

boy! We are so delighted to have Iris back from her maternity leave, but are equally excited to see growth of

this beautiful addition to our office family.

Nicole married!

We are also pleased to announce the wedding of Nicole our beloved hygienist to Brad Cramer. Brad and Nicole's wedding took place in Carlsbad on the 23rd of may. We all con-

gratulate the beautiful couple, and look forward to Nicole's return from their honeymoon!

Grandon Village welcomes Ashley!

We also have had the pleasure of hiring a recall coordinator. Ashley joins us with a great work ethic and patient first attitude. She will be contacting most patients that may need to schedule routine cleaning appointments. Welcome to our team!



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577 S. Rancho Santa Fe Rd
Suite # 102
San Marcos, CA 92078
Phone: 760-891-0606
Fax: 760-891-0660
E-mail: Gvillagedds@yahoo.com

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Grandon village dental office is owned by Gerald W. Bailey, DDS. We are a private dental practice that serves the growing community of patients in the north county area. We remain devoted to our patients health and well being and are anxious to find out how can best serve our growing patient roster. While we have multiple providers we remain committed to providing our patients with the same quality dental

care from the dentist of your choice. Please feel free to visit the website and see information about each provider and their individual breakdowns. If you are not a patient and would like to schedule a new patient exam, please contact the office at (760)891-0606. (Right) Dr. Thi Phan (Above) Dr. Gerald W. Bailey



We're always available
for your dental needs!

Dr. Erin Gray accepted into prestigious orthodontic program!

We have long known and admired Dr. Gray's astounding personal and professional impact in people's lives. Recently, she was accepted into an orthodontic training program in the state of Florida. She has asked to go on leave to pursue this life long ambition. She also will miss all the wonderful patients that she has had the pleasure of serving.

While we will miss her greatly, we take special pride in knowing we were blessed to provide our patients with such a quality dental professional, and person. Some patients have wondered



what this would mean for their treatment plans with Dr. Gray, and we felt this was a valid concern. Each patient will be given the option to continue with the dentist of his or her choice. Dr. Bainer will be available upon the departure of Dr. Gray. We will be happy to meet with any patients and answer any questions you may have. We are so proud

that Dr. Gray has achieved this amazing accomplishment, and we are planning to keep up with her as she moves through her new challenge. Dr. Gray will be a board certified orthodontist

at the completion of the program, and we are excited to say we were able to work with her! We will be giving updates via the website, and hopefully will be able to post special notes from Dr. Gray as she goes through her newest adventure. If any patient would like the office to send messages of encouragement on their behalf, we will be in contact with her and would be happy to pass along any messages from her patients. We wish you all the best Dr. Gray!!